

The American Small Business League

A Bigger Voice for Small Business

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www.asbl.com

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We have exciting news!

This week we finally received the formal, official federal documentation used to compile the U.S government's annual procurement report. This means that we can conduct an independent audit of federal spending data and verify whether the reported 21.65% of federal prime contract spending to small businesses in FY 2011 is accurate.

Through the Freedom of Information Act (FOIA) we requested the names, DUNS# and dollars obligated for all companies included in the SBA's small business goaling report (released on July 3rd, 2012). We have just received the final FOIA response, a DVD with an Oracle file dump containing 2.4 million records. We have converted this to spreadsheets with millions of contract transactions listed.

After briefly sampling the data, we have found more than \$1 billion in federal contracts that were awarded to companies such as Lockheed Martin, General Dynamics, Finmeccanica, CitiGroup, Rockwell Collins, Honeywell International, BlackWater, Intel, IBM and several others.

We are now looking at how to move forward with this data. We're confident that this data will prove our assertions about the entire federal marketplace, and possibly prove that the SBA is knowingly misleading the public.

Already (as we have been for more than 10 years) we can state with complete confidence that the U.S. government's federal small business procurement data does not add up, to the severe detriment of the nation's small businesses.

We are currently working with the Senate Committee on Small Business and Entrepreneurship to address the SBA's erroneous small business procurement numbers.

Press Releases:

July 25, 2012 – [Small Business Administration Denies Fraud in NBC Investigation](#)

The NBC Bay Area Investigative Unit found 24 large companies with headquarters or major offices in the Bay Area that received 299 contracts labeled as "small business" awards since 2009.

July 17, 2012 – [Obama Administration Proposes Policy to Divert Small Business Funds to Corporate Giants](#)

A proposed rule from the U.S. Small Business Administration (SBA) will allow federal agencies to divert billions of dollars in federal small business funds to large businesses every year.

July 5, 2012 – [Defense Contractor Earns \\$119 million in Small Business Contracts Despite Illegally Providing U.S. Military Technology to China](#)

Fortune 500 company which owns numerous large defense contractors was fined \$75 million last week after it was found that the firm had illegally exported U.S. computer software that [helped China build its first modern attack helicopter, the Z10](#) (which was first delivered to China in 2009 and still remains in production today).

July 3, 2012 – [Corporate Giants Receive Billions in Small Business Contracts in Latest Obama Administration Report](#)

As happens every year, the federal government reported having narrowly missed the congressionally mandated goal of awarding 23 percent of federal contracts to small businesses, [claiming to have awarded 21.65%](#) of federal contracting dollars to small businesses in fiscal year (FY) 2011.

ASBL On TV:

July 29 2012 – Fox News interviews Lloyd Chapman about small business and the 2012 election.
<http://youtu.be/ucdStkKdOj0>

July 20, 2012 – NBC Bay Area Investigative Unit reports on large corporations, including several in the Bay Area that have been receiving federal funds meant for small businesses.
<http://www.youtube.com/watch?v=m9Lx-dftuII>

June 13th, 2012 – [American Small Business League President Lloyd Chapman joins Alex Jones for the Alex Jones Show's Nightly News](#)

Headlines:

August 1, 2012 – [Obama administration helps large companies compete with small business](#)

By Steven Johnson, Examiner.com

[Small Business](#) owners now find themselves fighting not only large US corporations, but also large foreign corporations, when contracting with the federal government.

July 3, 2012 – [Federal Government Misses Small Business Goal Again](#)

By Jose Pagliery, CNN Money

For the sixth year in a row, the government has missed its goal to award 23% of all federal contract dollars to small businesses.

July 3, 2012 – [Federal Small Business Contract Goal Missed For 6th Straight Year](#)

June 18, 2012 – [Russian Arms Dealer Was Classified as a Small Business, Briefly](#)

By Robb Mandelbaum, NY Times

Rosoboronexport holds contracts with the United States government, mostly to supply Russian helicopters to Iraq, Afghanistan and Pakistan — and it was briefly labeled a minority-owned small business by the Army....

June 13, 2012 – [Small Business Advocacy Group Takes Pentagon to Court](#)

By Neil Gordon, Project on Government Oversight

In an ongoing effort to document the extent to which large businesses are winning federal small business contracts, the [American Small Business League](#) (ASBL) has filed another [lawsuit](#) to force the

government to turn over contracting data.

June 07, 2012 – [Small Business Procurement Report Needs Adjustment, Group Says](#)

By Sarah Chacko, Federal Times

In anticipation of the government’s annual [small business procurement scorecard](#) this summer, a group of small business advocates and watchdog groups has asked top federal procurement officials to stop practices that inaccurately reflect how close agencies have come to meeting their goals.

ASBL Pres. Lloyd Chapman’s Huffington Post Blog:

August 3, 2012 – [The Most Effective Economic Stimulus Plan for Today’s Economy was passed by Congress in 1953](#)

July 25, 2012 – [Washington Ignores Simplest Solution to Job Creation and Economic Stimulus](#)

June 28, 2012 – [One Broken Campaign Promise Could Cost Obama Election](#)

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